

Books

- 2003** Jick, T., & Peiperl, M. (Eds.) *Managing Change: Cases and Concepts, 2nd Edition*. New York: Irwin/McGraw-Hill. Revision and expansion of the top-selling text in this field.
- 2002** Peiperl, M., Arthur, M., & Anand, N. (Eds.) *Career Creativity: Explorations in the Remaking of Work*. Oxford University Press. Second of a series of books linked to the LBS Careers Conferences.
- 2000** Peiperl, M., Arthur, M., Goffee, R., & Morris, T. (Eds.) *Career Frontiers: New Conceptions of Working Lives*. Oxford University Press. First of a series of books linked to the LBS Careers Conferences, this collection brings together current academic thinking on careers from around the world.
- 1985** Peiperl, M. *The Programmer's Sourcebook for IBM Personal Computers*. New York: Simon and Schuster. A PC programming book drawing on my IT work at IBM and on Wall Street.

Journal articles and book chapters

- forthcoming** Baruch, Y., & Peiperl, M. An Empirical Assessment of Sonnenfeld's Career Systems Typology. *HRM Journal (UK)*.
- 2001** Peiperl, M., & Jones, B. Workaholics and Overworkers: Productivity or Pathology? *Group and Organization Management*, 26:3 (Sept.), pp. 369-393. (This paper was runner-up for the GOM Best Paper Award for 2001.)
- 2001** Peiperl, M. Getting 360 Degree Feedback Right. *Harvard Business Review*, January, pp. 142-7.
- 2000** Baruch, Y., & Peiperl, M. Career Management Practices: An Empirical Survey and Implications. *Human Resource Management*, 39:4 347-366. (Also published as a peer reviewed paper in the *Proceedings of the British Academy of Management Meetings, 1997*. This paper was awarded best paper in HRM at the British Academy of Management, 1997.)
- 2000** Baruch, Y., & Peiperl, M. The Effect of an MBA on Graduates' Career Development, Performance and Identity. *HRM Journal (UK)* 10:2.
- 2000** Vagneur, K., & Peiperl, M. Reconsidering Performance Evaluative Style. *Accounting, Organizations and Society*, 25:1.
- 2000** Peiperl, M., & Arthur, M. Topics for Conversation: Career themes old and new. In Peiperl, M., Arthur, M., Goffee, R., & Morris, T. (Eds.) *Career*

- Frontiers: New Conceptions of Working Lives.* New York / Oxford: Oxford University Press, pp. 1-19.
- 2000** Arthur, M., & Peiperl, M. Continuing the Conversation about Career Theory and Practice. In Peiperl, M., Arthur, M., Goffee, R., & Morris, T. (Eds.) *Career Frontiers: New Conceptions of Working Lives.* New York / Oxford: Oxford University Press, pp. 273-281.
- 1999** Peiperl, M. Conditions for the Success of Peer Evaluation. *International Journal of Human Resource Management*, 10:3 (June), pp. 429-458.
- 1998** Peiperl, M., & Estrin, S. Managerial Markets in Central and Eastern Europe: A Field Study and Implications. *International Journal of Human Resource Management*, 9:1 (February), pp.58-78.
- 1997** Peiperl, M., & Baruch, Y. Back to Square Zero: The Post-Corporate Career. *Organizational Dynamics*, 25:4, pp.7-22 (lead article).
- 1997** Peiperl, M., & Trevelyan, R. Predictors of Performance at Business School: Demographic Factors and the Contrast Between Individual and Group Outcomes. *Journal of Management Development*, 16:5, pp. 354-367.
- 1997** Baruch, Y., & Peiperl, M. High Flyers - Glorious Past, Gloomy present, Any Future? *Career Development International*, 2:6-7, pp. 354-358.
- 1997** Peiperl, M., & Baruch, Y. Modelos de Carreras: pasado, presente y futuro ("Models of Careers: Past, Present, and Future") in Alvarez, J.L. (Ed.), *Empleo y Carreras Directivas: Prácticas avanzadas y Retos de futuro.* Bilbao, Spain: Editorial Deusto.
- 1995** Peiperl, M. Feedback. In Nicholson, N., Ed., *Encyclopedic Dictionary of Organizational Behavior.* Blackwell.
- 1995** Peiperl, M. Les Clés de la Responsibilisation (The Keys to Empowerment). *Stratégies Ressources Humaines*, No. 13, pp. 48-51.
- 1992** Sonnenfeld, J.A., & Peiperl, M. Career systems and strategic staffing. In Gabarro, J.J. (ed), *Managing People and Organizations*, Harvard Business School Publications, 1992.
- 1988** Sonnenfeld, J., Peiperl, M., & Kotter, J. Strategic determinants of managerial labor markets: A career systems view. *Human Resource Management*, 27:4, 369-388.
- 1988** Sonnenfeld, J., & Peiperl, M. Staffing policy as a strategic response: A typology of career systems. *Academy of Management Review*, 13:4, 588-600. (Reprinted in Foulkes, F.K., *Human Resources Management: Readings.* Englewood Cliffs, NJ: Prentice Hall, 1989; pp. 67-78.)

- 1988** Sonnenfeld, J., Peiperl, M., & Kotter, J. Corporate career systems and individual career profiles: A longitudinal analysis. *Academy of Management Best Papers Proceedings*, 48th Annual Meeting, 53-57.

Monographs and Research Reports

- 2000** Peiperl, M., Renney, J., Miller, B., and Pierantozzi, V., *Tomorrow's Leaders Today: Career Aspirations and Motivations*. Research report sponsored and published by Korn/Ferry International.
- 1998** Peiperl, M., & Estrin, S. *Chief Executives in the New Europe*. Research report sponsored and published by the Association of Executive Search Consultants (Europe).
- 1998** Estrin, S., & Peiperl, M.. *European Boards of Directors Study 1998*. Report sponsored and published by Korn/Ferry International.
- 1996** Peiperl, M., & Estrin, S. *Human Resource Trends in Central and Eastern Europe*. Report sponsored and published by Korn/Ferry International.
- 1996** Brandon, M., Estrin, S., Peiperl, M., and Vagneur, K. *European Boards of Directors Study*. Report sponsored and published by Korn/Ferry International.
- 1994** Peiperl, M., *The Practice and Theory of Peer Evaluation*. Doctoral dissertation, Harvard University. Available through University Microfilms International.

Book Reviews

- 1997** Peiperl, M. Review of Huczynski, A., *Influencing Within Organizations*. In *Manageris* (Fr.), 46:10.

Under Review, Under Revision and Working Papers

- under revision** Peiperl, M., & Van der Sluis, E.C., Job Change, Income and Health Satisfaction: Risk Factors in New Careers Among Recent MBAs. *Human Resource Management*.
- revising per editor** Tungli, Z., & Peiperl, M. Expatriate Practices in German, Japanese, UK and US Multinational Companies: A Comparative Study. *Human Resource Management*.

- under revision** Vagneur, K., & Peiperl, M. An Exploration of the Association between Performance and Non-Financial Measurement Reliance. *Accounting, Organizations and Society*.
- Van der Sluis, E.C., & Peiperl, M., An Interactive Approach for New Careers: The Role of Learning Opportunities and Learning Behavior. Being revised for submission to *Journal of Vocational Behavior*.
- Peiperl, M., & Abelson, M., When Honesty Fails: Collusion Effects in Peer Evaluation. Being revised for submission to *Organizational Behavior and Human Decision Processes*.
- Long, R., White, M., Mathews, K., and Peiperl, M. Self Organizing Systems, Complexity Theory, and Levels of Analysis. Revised, resubmitted and rejected from *Organization Science*; re-direction pending.

Case Studies & Other Teaching Materials

- 2002** Peiperl, M., Emilio Kornau. In Jick, T., & Peiperl, M. (Eds.) *Managing Change: Cases and Concepts (2nd Ed.)*.
- 2002** Peiperl, M., Mark Margolis. In Jick, T., & Peiperl, M. (Eds.) *Managing Change: Cases and Concepts (2nd Ed.)*.
- 2002** Jolly, R., & Peiperl, M., Yincom and Yangnet. In Jick, T., & Peiperl, M. (Eds.) *Managing Change: Cases and Concepts (2nd Ed.)*.
- 1999** Lehman, E., Galinsky, A. & Peiperl, M. London Symphony Orchestra (B) and video. Harvard Business School Case Services #400-075.
- 1996** Organizational Behaviour. Audio input to a cassette-based OB course developed by Open College, Toronto, Canada, and CJRT-FM. Interviewees besides myself included John Kotter, Peter Senge, and J. Richard Hackman.
- 1996** with Daniel Mueller (MBA '96). Wellcome Israel (A) & (B). LBS.

- 1996** with Christine Brentani (MBA '94). Alice Brown (A), (B), (C), & (D). LBS.
- 1989** Peiperl, M. Warner Cable (A), (B), & (C). Harvard Business School Case Services #9-489-092, 093, 094 (also video and teaching note). (Condensed A and B version also published, 1993.)